

# **Shane Rogers**

**Managing Director Orbitz Elevators** 











# 1. COMPANY INTRODUCTION

- Installation, Maintenance, Modernization & Repair of Elevators, Escalators and Moving Walkways
- 100% Australian/NZ Owned & Operated
- WAustralasia's fastest growing vertical transportation company
- Operating Australia, New Zealand and Papua New Guinea Wide plus one to come
- WHighly experienced personnel and 3rd party equipment technical expertise
- **©** Customer focused Core Values and Organizational Culture
- **©**Communication & Flexibility
- Multi Award Winning Business
- People-Staff-suppliers-customers.











### 2. DISCUSSION & PLANNING



### Orbitz Elevators Portfolio

- **Over 1000 units across Australasia**
- **Over 130 units in New Zealand**
- Wide variety of 3rd party manufactured equipment
- \$\infty\$97% Elevators, 3% Escalators & Moving Walkways
- **Condition Reporting, Orbitz experience.**
- Experience with varied portfolios and sites



SAP Tower Auckland Auckland Client: Robt. Jones Holdings



Southern Cross Tower

Client: Robt. Jones Holdings

**Volt Apartments Auckland** Client: Pacific Properties



Harvard on Hobson Auckland Client: Pacific Properties





**Zest Apartments Auckland** Client: Pacific Properties



**Quadrant Hotel Auckland** Client: VR Group



**Gold Coast City Council Gold Coast** 

**Equipment: Mixed Technologies** 

**Elevator Units: 35** 



**Moreton Bay Council Moreton Bay** 

**Equipment: Mixed Technologies** 

**Elevator Units: 32** 



**University of Sunshine Coast** 

**Sunshine Coast** 

**Equipment: Mixed Technologies** 

**Elevator Units: 29** 



**Robina Town Shopping Centre** 

Robina

**Equipment: Predominantly Schindler** 

**Elevator Units: 25 Escalator Units: 12** 

**Moving Walkway Units: 21** 



**Hyperdome Shopping Centre** 

Logan

Equipment: ThyssenKrupp & Schindler

**Elevator Units: 3** 

**Moving Walkway Units: 8** 



**Grand Central Shopping Centre** 

Toowoomba

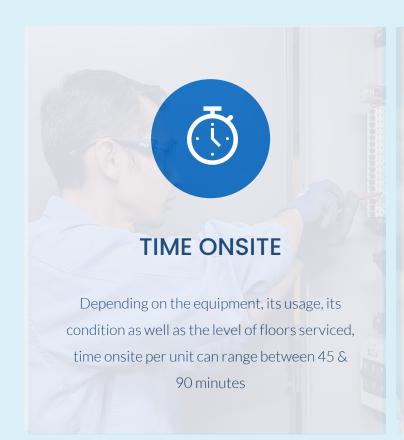
**Equipment: Schindler** 

**Elevator Units: 12 Escalator Units: 4** 

**Moving Walkway Units: 35** 

# MAINTENANCE SERVICES









# **SPARE PARTS**



### ACCESS TO ALL GENUINE & GENERIC LIFT COMPONENTS IN THE LIFT INDUSTRY

- General parts stocked in Technician's vehicles
- Spare parts storage facility located in central Auckland
- **Asset Profiling & Reporting**
- Spare Parts Strategy
- Condition reporting and forecasting
- Proactive procurement
- Access to many generic and genuine part suppliers
- Established trading accounts with suppliers
- Elevator components are catalogued in our spare parts database
- Auckland CDB based with workshop. (Wellington Workshop)





### **GENERAL**

### **QUESTIONS & ANSWERS**





#### **OPERATING ACROSS NZ**

Orbitz Elevators proudly services and operates across New Zealand. Based in Auckland, we support local businesses and the prosperity of the New Zealand economy.



### SPARE PARTS STRATEGY

We proactively order and stock genuine, generic, common and uncommon elevator components specific to our client's elevators. Our Spare Parts Strategy is designed to maximise efficiency and to avoid repair delays when our customers' elevators require urgent attention.



#### **UNIQUE TRANSITION PROCESS**

The Orbitz Transition Process is a unique comprehensive procedure we implement for customers transitioning contracts to Orbitz Elevators. We go above and beyond and proactively prepare ourselves for the commencement of our obligations. We provide our customers a unique process enabling them to follow every stage of the transition



#### COMMUNICATION

Communication with our customers is a core value of ours and has proven to be one of our greatest strengths. We provide personalised services and treat each client as a partnership and continuously work together to maximise the lifecycle of our customers assets.



#### **CONDITION REPORTING**

We continuously inspect and provide elevator condition reports. Our communication is proven within the industry and we closely monitor our customer's assets in order to prevent unexpected elevator malfunctions from occurring. We maximise the performance and lifecycle of our client's elevators.



#### **TECHNICAL DIVERSITY**

**FLEXIBLE SOLUTIONS** 

With extensive knowledge and experience working with major vertical transportation companies from around the world, our team of experts are capable of professionally maintaining any model of elevators or escalators and moving walkways across New Zealand.



#### **QUALITY 10 STEP AUDIT**

minimizing disruption to the building's traffic

Our Quality 10 Step Quick Audit is a process designed to monitor and evaluate the performance of our maintenance service teams assuring our customer's assets are

being maintained 'The Orbitz Way'. We complete these inspections within 30 minutes,



# Orbitz Elevators offer flexible maintenance solutions. We understand that client requirements vary and we are open to negotiate flexible solutions to meet equipment, budgetary and business needs.





https://www.youtube.com/watch?v=r42Lvvx85Xg&pp=ygURZWxldmF0b3JzIGJ1cm5pbmc%3D

